

8 Common Construction Estimating Mistakes

[Article originally appeared in www.constructconnect.com]

By Kendall Jones,

Estimating is one of the most difficult jobs in construction. It is also one of the most important. Profits are typically won or lost based on how accurate your estimates are and how closely they match up to your final project costs.

So, how accurate are your estimates? A survey from QuickBooks and TSheets shows that nearly a third of construction companies make less profit than expected based on their estimates. That's not too surprising given that 40% of respondents aren't that confident in their estimates.

Chances are that one bad estimate on a project that loses money won't put you out of business. String together a couple of unprofitable projects and you might find yourself closing the doors for good. A quarter of all respondents indicated that it would only take two or three bad estimates to ruin their business.

Getting accurate estimates is no easy task and a good estimator is worth their weight in gold. There are a lot of variables that must be accounted for to deliver accurate estimates on every project. Everything from nailing down accurate labor and material costs and understanding workers' productivity, to getting precise takeoff measurements and factor-

ing in items like risk contingencies and overhead must be nearly perfect.

One or two mistakes could throw your estimates completely off and will result in a bad bid, one that you will either lose because it's too high or win because it's so low that you won't make a profit. Here's a look at some of the most common construction estimating mistakes and how to prevent them.

Not Conducting a Site Visit

Most bidding opportunities provide prospective bidders with a chance to attend a pre-bid meeting and visit the jobsite. Often, these are mandatory in order to submit a bid and with good reason. No two jobsites are identical and unknown site conditions can cause unexpected, and costly, issues when construction gets underway.

When conducting a site visit you'll want to take measurements, inspect the topography, and take some soil bore samples if that hasn't already been done. You also want to look at road access and traffic to the site, determine how much space there is for staging, equipment and materials delivery and storage, and what environmental protections will be needed during construction.

Continued on page 7



U.S. Dept. of Transportation Launches Connections Marketplace Platform to Help Small Businesses in Government Contracting

DOT to issue new research topics for this year's SBIR Solicitation, totaling over \$2 million.

[Article originally appeared in www.transportation.gov]

On Wednesday, February 23, 2022, the U.S. Department of Transportation's (DOT) Office of Small and Disadvantaged Business Utilization (OSDBU) kicked off its Connections Marketplace (CMP) initiative with a Buyer Side Chat featuring DOT's Federal Railroad Administration. The CMP will present a new, free platform to help connect small businesses to USDOT procurement officials across all modal administrations.

Historically small businesses have had a challenge building relationship with federal agency representatives and large prime contractors. Through the CMP, we will be bridging this gap and building new conversations that will lead to enhance small and minority businesses engagement with federal agencies and prime contractors. Constructing meaningful connections through trainings, industry exposure and resource deployment will in turn create more contracting opportunities for small businesses and help to fuel our nation's economy.

The CMP platform will include a series of monthly virtual events, aimed to engage attendees, in order to assist in demystifying the government contracting landscape. These sessions will include roundtable discussions, one-on-one matchmaking, information driven breakout sessions, and regional contractual opportunities. During these sessions, the audience will have the opportunity to engage with federal, state, and local government procurement officials such as contracting officers, program managers, and other subject matter experts.

Also, large prime contractors will be presenting on the CMP platform on roundtable "Teaming Talks" sessions to connect with small business teaming partners. This platform is centered around the flexibility it brings to small business owners across the nation to be able to connect from virtually anywhere with decision makers. The CMP will also assist in hosting hybrid events where attendees have the opportunity to

physically be in the audience or live stream their round table, break out, and/or matchmaking sessions.

The mission of the OSDBU is to ensure Small Business policies and goals of the Secretary of Transportation are implemented in a fair, efficient and effective manner. In addition, our office provides technical assistance and capacity building activities through our network of Small Business Transportation Resource Centers. For questions about the CMP program, contact our office at 202-366-1930 or email us at dot-osdbu@dot.gov. Additional information about OSDBU, upcoming events, and available technical assistance can be found at www.transportation.gov/osdbu

SOURCE: www.transportation.gov/briefing-room/us-dot-announces-funding-opportunity-small-business-innovation-research-program

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
1160 Battery Street East, Suite #100 • San Francisco, CA 94111

PSRST STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820



PUBLIC POLICY

Senator Limón Introduces Pay Transparency For Pay Equity Act

Senator Monique Limón (D-Santa Barbara) introduced SB 1162 to help close the wage gap by requiring the disclosure of salary ranges on all job postings, and to make employer internal promotional opportunities available to current employees. SB 1162 also requires companies to publically report pay data broken down by race, ethnicity, and sex for both direct employees and employees hired through a third-party staffing agency.

According to a recent analysis of pay data required under SB 973, California women in 2020 lost \$46 billion due to the gender pay gap and people of color in the state lost \$61 billion due to the race pay gap¹.

“Pay transparency is key to achieving pay equity. SB 1162 will help identify the gender and race-based pay disparities by requiring pay transparency at every stage of the employment process, from hiring, to promotion, and ongoing employment,” said Senator Limón. “We must increase pay transparency in order to close the gender and racial wage gap, which prevents women, particularly women of color, from achieving economic security.”

In 2019, SB 973 became law to require employers with more than 100 employees to submit pay data reports to the Department of Fair Employ-

ment and Housing. However, the bill did not require the information to be publicly available and did not include a growing workforce: temporary, contract, and contingent workers hired through third-party staffing agencies. SB 1162 closes this gap by requiring pay data to be publicly available and to include all workers.

Increasing pay transparency is a critical component to closing the wage gap, including at the hiring stage. Research shows that when job applicants are clearly informed about the context for negotiations, including the salary range, women are more willing to negotiate, more successful in negotiating, and the gender wage gap narrows.²

“One of the biggest hurdles to combatting pay inequities is that they are often hidden from sight. By requiring greater transparency around employer pay data, this bill will help empower workers to seek fair pay,” said Mariko Yoshihara, Policy Director & Legislative Counsel at the California Employment Lawyers Association. “Additionally, by requiring employers to make their existing pay day reports publicly available, it will help reveal the structural inequities within companies and within different industries that have allowed the race and gender wage gap to persist.”

“During our research for the Contract Worker Disparity Project, we found that contract workers (who are disproportionately Black, Indigenous, Latinx, Asian, women, and nonbinary) are more likely to be paid less and have less access to benefits and protections, despite performing similar work to direct employees,” Catherine Bracy, CEO and Co-Founder of TechEquity Collaborative.

“We need clear, tangible policy that will close the gap between contract and directly-employed workers and tackle the racial and gender wealth disparities inherent to this work. The Pay Transparency for Pay Equity Act will make pay equity a reality for contract workers in California, setting a standard for contracting practices across the country.”

“Transparency is key if we want to close the gender and race wage gaps, which still persist in nearly every industry and occupation in this country. Providing salary ranges on job postings empowers women and other workers with information they need to make the best decisions for their families and negotiate for the income they deserve,” said Jessica Ramey Stender, Policy Director & Deputy Legal Director at Equal Rights Advocates. “California has led the nation on equal pay protections and this bill is the next logical step to continue that progress and keep

forging a path for other states to follow.”

“It’s hard when you’ve poured your heart into doing amazing things for a company, only to find out that the men around you have been paid significantly more to do the same or less work. And it wasn’t that the company decided to let us know there was this pay inequality, it was because one of my male peers told me his salary; which then led me to start asking questions about everyone’s salaries. It was devastating to find out that so many women were making less than the men. I’ll never forget being told “this is why we don’t talk about salaries” when I brought everything up to my leadership team. It was not talking about pay that led to these inequalities. We need to be armed with knowledge of the inequalities we face so that we can advocate for ourselves and get fair treatment. The culture of silence with respect to wages only serves to maintain the status quo of inequity. That needs to end.” - Jessica Seifert (employed by Riot Games from 2014 – 2019. Her various job titles were Programs Manager; and Product and Data Manager).

SB 1162 is co-authored by Assemblymember Cristina Garcia, Chair of the California Legislative Women’s Caucus, and Senator Nancy Skinner, who is Vice Chair.



ACCESS TO CAPITAL - READY TO GROW YOUR BUSINESS?

CalOSBA Announces Grants to Expand Small Business Assistance in California

[Article originally appeared in <https://business.ca.gov/>]

The California Office of the Small Business Advocate (CalOSBA) today announced grant awards to technical assistance and grantmaking partners of the California Dream Fund Program. The California Dream Fund Program is a one-time \$35 Million grant program that will provide microgrants to seed entrepreneurship and small business creation in California.

To qualify for the Dream Fund program, small startup businesses must complete a rigorous training and consulting program with one of seventeen technical assistance centers selected from CalOSBA’s Technical Assistance Expansion Program (TAEP) network. Businesses that complete the program and qualify for the grant will be eligible to receive a microgrant of up to \$10,000. Lendistry has been selected to administer the grantmaking process.

“Access to capital is critical for small business success and when matched with Technical Assistance, it can make the difference between success and failure for small businesses, and entrepreneurs, especially those who are under-resourced to start. California’s stellar TA network is uniquely qualified and well positioned to provide services to diverse groups and communities across the state,” said Tara Lynn Gray, Director of CalOSBA.

The Dream Fund builds on CalOSBA’s existing technical assistance network, which is centered by the TAEP and Capital Infusion (CIP) programs. Since launching in 2018, technical assistance centers funded by TAEP and CIP have served over 500,000 small businesses with free consulting and no to low cost training in over 30 languages.

SOURCE: <https://business.ca.gov/calosba-announces-grants-to-expand-small-business-assistance-in-california-2/>

Editorial Staff
President & CEO:
Gerald W. Johnson
gwj@sbeinc.com

Managing Editor:
Valerie Voorhies
vvv@sbeinc.com

Production Manager:
Nabil Vo
nvo@sbeinc.com

Diversity Outreach Manager:
Rosalie Vivanco
rvivanco@sbeinc.com

Graphics Design:
Domingo Johnson
doming0@mac.com

Webmaster:
Umer Farooq
umer@octadyne.com

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

SBE Northeast Manager:
Leslie McMillan
lmcmillan@sbeinc.com

Contact Info:

Small Business Exchange, Inc.
1160 Battery Street East, Suites #100 • San Francisco, CA 94111
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE # 11641 • SBE-MICRO •
LOS ANGELES METRO • CITY OF SAN FRANCISCO LSDBE

NEW ORLEANS CERTIFICATIONS

NEW ORLEANS RTA

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2022 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

ISSN 0892-5992

**CALIFORNIA
SUB-BID REQUEST ADS**

**SUKUT
CONSTRUCTION**

Is requesting quotes from certified and qualified **DBE (MBE and WBE)** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBCONTRACTORS / SERVICE PROVIDERS

Asphalt Paving, Cable & Hand Railing, Cathodic Protection, CCTV Video Inspection, Cold-Planing, Compaction Grout, Concrete Flatwork, Dewatering, Electrical, Fencing, Ground Penetrating Devices, Hazardous Material Disposal, Hydroseed, Manholes, Manhole/Utility Adjusting, Monitoring of Contaminated Soil, Noise Monitoring, Potholing, Project Scheduler (CPM), Safety Representative, Saw Cutting, Sheet Pile, Shoring, Signage, Slurry Seal, Street Lighting, Street Sweeping, Striping, Survey, SWPPP, Systems Integration, Traffic Control, Traffic Signal, Trenchless Installation, Trucking, Vibration Monitoring, Video Recording of Existing Conditions, Water Treatment, Welding, Welding Inspection

SUPPLIERS

Aggregates, Asphalt Concrete, BMP's, Cathodic Protection, Conduit, Diesel Fuel, Equipment Rentals, Erosion Control, Fiber Optic Cable, Miscellaneous Metals, Pipeline Materials, Precast Concrete Structures, Pump Rentals, Ready Mix Concrete, Shoring, Traffic Control

Pure Water Program (PWP) Morena Conveyance South & Middle and Morena Conveyance Bike Lanes (BL)
Location: San Diego, CA
Bid No. K-22-1797-DBB-3-A
MBE Goal 5%
WBE Goal 4%

REVISED BID DATE: March 8, 2022 at 2:00 p.m.

All Quotes Due Prior
Sukut Construction, LLC
4010 W. Chandler Avenue, Santa Ana, CA 92704
Contact: Robbie Zwick
Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer

**SUKUT
CONSTRUCTION**

Is requesting quotes from **Community Business Enterprise (CBE) meaning Minority/Women/Disadvantaged/Disabled, Veteran/Lesbian, Gay, Bisexual, Transgendered, Queer, and Questioning (M/W/D/DVBE/LGBTQQ)** certified and qualified Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

AC Paving, Concrete Flatwork, Dewatering & Water Diversion, Electrical, Erosion Control Blanket, Hazardous Waste Disposal, Industrial Hygienist (Lead), Mechanical (Hydraulic Power Unit), Painting & Coatings, Pipe Abandonment, Quality Control (Compaction), Reinforcing Bar Shotcrete, Sluice Gate Fabrication and Installation, Structural Steel Fabrication and Installation (Walkways & Trashracks), SWPPP QSP, V-Ditch

SUPPLIERS

Aggregates (CMB), Concrete, Corrugated Metal Pipe, Miscellaneous Metals, Stainless Steel Piping

San Gabriel Reservoir Post-Fire Emergency Restoration Project Part 2
AZUSA, CA
Project ID. WRDM000056
CBE GOAL 25%

REVISED BID DATE: March 8, 2022 at 11:00 AM

All Quotes Due Prior
Sukut Construction, LLC
4010 W. Chandler Avenue, Santa Ana, CA 92704
Contact: Lawrence Damore
Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Lawrence Damore at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer

FLATIRON 

METRO VISION: BETTER MOBILITY

**BRINGING
EQUITABLE
TRANSPORTATION
TO
EVERY
RESIDENT**

**I-105 EXPRESSLANE
PROJECT FROM I-405
TO I-605**
 RFP No. PS84667

Construction Manager/
General Contractor for the Los
Angeles County Metropolitan
Transportation Authority.

Focused on improving mobility throughout the area, the I-105 ExpressLanes Project provides opportunities for neighboring communities to engage in work opportunities during construction. Flatiron-Myers is committed to inclusive procurement. Join us for this special event intended to raise project and business opportunity awareness among the small and disadvantaged business communities.

MARCH 7, 2022 FROM 10-11 A.M. PT
[REGISTER HERE](#)

SEEKING DBE SUBCONTRACTORS & SUPPLIERS FOR BIDS/PROPOSALS AND/OR QUALIFICATIONS REQUESTED

Flatiron-Myers is currently seeking local, small and disadvantaged business enterprise (DBE) firms to join our team for the upcoming I-105 ExpressLane Project from I-405 to I-605: Construction Manager/General Contractor for the Los Angeles County Metropolitan Transportation Authority.

We are soliciting proposals for the following scopes (but not limited to) of preconstruction phase work:

- Scheduling
- Preconstruction Survey
- Utility Investigation
- Potholing
- Traffic Control
- Modeling
- Noise Control/Monitoring Plan
- Environmental Consulting

LACMTA has established DBE goals for this Project in the following percentages: 12 percent (%) of the Phase 1 Contract Price; and provided that LACMTA and the Contractor agree with any Phase 2 work, 19 percent (%) of the Phase 2 Contract Price. Flatiron-Myers, A Joint Venture intends to conduct itself in good faith with DBE firms regarding participation on this project. Scopes of work can be broken down into economically feasible packages to facilitate DBE participation. Assistance in obtaining bonding, insurance and lines of credit is available upon request. DBE firms are also referred to the LACMTA Contractor Development and Bonding Program (CDBP) and the Small Business Administration (SBA) and/or the Federal Department of Transportation (DOT) Bond Assistance Programs. In addition to the request for participation from DBEs, we request non-DBE subcontractors provide lower-tier DBE participation. Quotations must be valid for the same duration as specified by Owner for contract award. Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions including the insurance requirements.

Please contact our DBE Program team via email at 105expresslanes@flatironcorp.com with any questions or for assistance. Assistance to DBE subcontractors and DBE suppliers in obtaining bonding, lines of credit, or other capital financing is also available through the DOT Bond Assistance Program at (800) 532-1169.

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

Mayor London Breed and Board President Shamann Walton Announce Next Steps for Dream Keeper Initiative

Mayor Breed and Board of Supervisors President Walton today joined Dr. Cornel West for conversation ahead of one-year anniversary of the process of redirecting funding to San Francisco's diverse Black communities

Mayor London N. Breed joined Board President and District 10 Supervisor Shamann Walton and Dr. Cornel West today to discuss the current progress and future of the Dream Keeper Initiative (DKI), which was announced one year ago. The Initiative, an intergenerational effort that aims to improve outcomes for San Francisco's diverse Black communities by strengthening economic empowerment through opportunity, addresses systematic racial disparities through City-funded programs, ensuring new investments are accessible to families most in need.

Since the launch of the Initiative, DKI has allocated \$59.8 million, representing more than 140 awards to more than 70 San Francisco-based organizations that provide direct services and

programs to the city's diverse Black communities. In addition to this funding, the Initiative has been and will continue working over the coming years to implement significant reforms to City policies and processes, including the hiring, retention, and promotion of City employees of color, the distribution of grants through a new Request for Proposal (RFP) selection process that directly engages community-based organizations and non-profits, and bringing City departments together to streamline these processes and maximize impact.

"The Dream Keeper Initiative was launched to address the racial injustices and inequities that exist not just in San Francisco, but across our country. If we are going to make any real changes and be a city that leads, we need action, not just more talk, and I am proud that our Departments have worked to make that happen," said Mayor Breed. "But the future of this initiative depends



CALIFORNIA SUB-BID REQUEST ADS

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: **JIM YACKLEY**
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 205
CONSTRUCTION ON STATE HIGHWAY IN
SAN JOAQUIN COUNTY IN AND NEAR TRACY FROM
JANNEY OVERHEAD TO 1.3 MILES EAST OF
MACARTHUR DRIVE OVERCROSSING**
Contract No. 10-1C3304

Federal Aid Project No. ACIM-205-6(365)E.
Disadvantaged Business Enterprise Goal Assigned
is 22%

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: MARCH 8TH, 2022 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Asbestos Compliance Plan, Barrier Rail Sub, Biologist Consultant, Bridge Deck Resurfacing, Bridge, Clearing and Grubbing/Demolition, Concrete Barrier, Construction Area Sign, Electrical, Emulsion Supplier, Erosion Control, Fencing, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, Pavement Milling, Roadside Signs, Roadway Excavation, Rumble Strip, Striping, Survey/Staking, SWPPP Prep/ Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control Systems, Underground, Vegetation Control, Vibration Monitoring, Trucking, Water Trucks, Street Sweeping, Imported Borrow, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material, Asphalt Binder

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAABrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: **JACK SHEWMAKER**
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**UNIVERSITY AIRPORT RUNWAY 17-35
RECONSTRUCTION & WIDENING**
PROJECT NO. 9534400

Disadvantaged Business Enterprise Goal 3.9%

**OWNER: UNIVERSITY OF CALIFORNIA, DAVIS
255 Cousteau Place Davis, CA 95618**

BID DATE: MARCH 9th, 2022 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

STRIPING, SURVEY/STAKING, SWPPP PREP/ WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TESTING, UNDERGROUND, TRUCKING WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Suite 100, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox at: https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAABrd0ba51_kN3GtAESfBUoa?dl=0. Also available from the Owner's site: UC Davis Online Planroom at: <https://www.ucplans.com/>

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

SMALL
BUSINESS
EXCHANGE

WEBCOR

**Request for Quotes from Subcontractors & Business Enterprise Subcontractors
Certified as MBE, WBE, OBE, SBE, LBE, and DVBE Firms**

**Project: Administration Building and Jail Demolition & Redevelopment Project
Owner: Contra Costa County Public Works Dept. – Capital Projects**

Work Packages:

**DESIGN-BUILD STAIRS AND RAILINGS
MISCELLANEOUS METALS, MECHANICAL SCREEN
INTERIOR GLAZING, GLASS RAILINGS, MIRRORS, FILM
UNIT PAVERS**

Location: Martinez, CA

Bid Due Date: March 29, 2022 Bid Time: 4:00 PM (PST)

Webcor Builders is currently requesting bid proposals for the **Contra Costa County Administration Building and Jail Demolition & Redevelopment Project** to act as a Subcontractor for the listed Work Packages. Business Enterprise subcontractors and material suppliers must be a business enterprise certified as a MBE, WBE, OBE, SBE, LBE, and DVBE Firm in order to qualify for the contract's business enterprise participation goals on this project. Bid or material quotes are due no later than March 29, 2022, 4:00 PM.

Work packages:

1. DESIGN-BUILD STAIRS AND RAILINGS
2. MISCELLANEOUS METALS, MECHANICAL SCREEN
3. INTERIOR GLAZING, GLASS RAILINGS, MIRRORS, FILM
4. UNIT PAVERS

The project plans and specifications may be found online at Webcor's BuildingConnected Website. Interested Subcontractors please contact Samantha Dumlalig at sdumlalig@webcor.com or by phone at (510) 590-6568. Interested Stairs and Railings Subcontractors please contact Colton Pasnik at cpasnik@webcor.com or by phone at (510) 679-9862. 100% Payment and Performance Bonds may be required, and insurance will be required for this project. Assistance is available. Please contact Samantha Dumlalig and Colton Pasnik regarding assistance with these requirements.

Estimated construction start: Reference Project Schedule (Exhibit H)

Estimated completion: Reference Project Schedule (Exhibit H)

Please contact Samantha Dumlalig or Colton Pasnik and submit your bids/material quotes on or before March 29, 2022, at 4:00pm.

Webcor Builders is an Equal Opportunity/Affirmative Action Employer.

W.A. Rasic Construction Company

Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), and Women Business Enterprise (WBE)

City of San Diego

Pure Water Program (PWP)

Morena Conveyance South & Middle and Morena Conveyance Bike Lanes (BL)

Bid No. K-22-1797-DBB-3-A

Revised Bid Date: March 17, 2022 @ 2:00 PM

Engineer's Estimate: \$ 116 Million Outreach: DBE/MBE/WBE

Senior Estimators: Mark Setzer / Ben Sebat Phone: (562) 928-6111

Email: msetzer@warasic.com & bsebat@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Electrical including Fiber Optic Cable & Conduit, AC Cold Milling / Demolition, Asphalt Cap Paving & Crack Seal, Traffic Signals / Loop Detectors & Signal Modifications, Slurry Seal (Type 1,2,3), Minor Concrete, Pre-Construction Video, Temporary Highline, Sawcutting, Potholing, Compaction Grouting, Striping, Welding, Install 12", 30", & 48" Pipeline including Appurtenances, Furnish Steel & PVC Pipe, Furnish Valves & Appurtenances, Furnish Sand & Gravel, Furnish CSLM / PCC and Asphalt, Traffic Control Signs & Equipment, Cathodic Protection, Trucking, SWPPP Development, Dewatering (Hazardous & Non-hazardous), Contaminated Soils (Monitoring, Hauling & Disposal), Chlorination/De-Chlorination, Precast Concrete, Concrete Waterproofing, CCTV, Reinforcing Steel, Traffic Control Plans / Engineering, Equipment Rental, Shoring Equipment

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link: https://www.dropbox.com/sh/wN5vxfpyq8ng0l/AA8GTIGAmP04wku1aBn_a61a?dl=0

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quotes, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontract agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

NBC Construction & Engineering INC. as a "GENERAL CONTRACTOR" is requesting proposal on "ALL TRADES" from all subcontractors & suppliers, including DVBE, LBE, DBE, SBE, MBE, WBE firms for the following project:

**PROJECT TITLE: NORIEGA EARLY EDUCATION SCHOOL ROOF REPAIRS AND REPLACEMENT
BID NO. : 12282**

BID DATE & TIME: 3/10/2022 @ 11:00AM

PROJECT LOCATION: 1775 44th Ave, San Francisco, CA 94122

Owner: San Francisco Unified School District

All Bidders are hereby notified that provisions of the Labor Code of the State of California, regarding prevailing wages shall be applicable to the work performed under this contract. Pursuant to Labor Code Section 1773 the general prevailing wage rates have been determined by the Director of the California Department of Industrial Relations and appear in the California and Federal Prevailing Wage Rates, which can be found at <https://www.dir.ca.gov/OPRL/DPreWageDetermination.htm>. Future effective wage rates which have been predetermined and are on file with the CA DIR are referenced but not printed in such publication.

The Bid and Contract Documents are available at the location stated above during standard working hours (8:00AM-4:30PM) for a nonrefundable fee paid to ARC Document Solutions-Northern California. Bidder is responsible for shipping and handling fees. Plans are available for viewing at www.e-arc.com/location/san-francisco-hooper-street. Click on the Order from

PlanWell/Public Planroom "button" and search for project name and number. Or please contact NBC Construction & Engineering, Inc.

In addition, if any assistance is needed in obtaining insurance, bonds, or lines of credits, please reach out to NBC Construction & Engineering, Inc. for information.

**Please submit proposals to estimatingnbcinc@gmail.com.
If email is unavailable, proposal can be faxed to 800-622-9144.
For more information, please call Mike Schalchi at 925-322-7473.**

**CAHILL CONTRACTORS LLC
requests bids from Certified
SBE Subcontractors and Suppliers
for the select trade ONLY:**

Design Build Drill Displacement Columns(DDC)
& Piles

**730 STANYAN – EARLY TRADE
730 Stanyan Street, San Francisco, CA 94117**

This is an SF CMD project with construction
workforce and prevailing wage requirements.

BID DATE: 3/24/22 @ 2PM

**Voluntary Pre-Bid Meeting:
3/10/22 @ 10AM**

BID DOCUMENTS: Please contact Wendy for
access to documents on BuildingConnected.

CONTACT: Wendy Kirton at
estimating@cahill-sf.com, (415) 677-0611.

PIONEER CONTRACTORS INC.

Request for DVBE Subcontractors
And suppliers for the following project.

Project:

SFUSD Project# 12282

**Noriega Early Education School
Repairs and Replacement**

Owner: San Francisco Unified School District

Bid Date: March 10, 2022 at 10 a.m.

Trades required: Demolition, Abatement,
Painting, Steel Work, Plaster

Plans available at our office, Located at
1485 Armstrong Ave., San Francisco, CA 94124

Contact: Alejandro Perez or Art Alicante

415-671-1070

estimating@pioneercontractors.com



CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: California Department of Transportation
Caltrans Contract No. 11-430514
Due Date: March 16, 2022 2:00 PM
DBE-20%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE firms for this project.

Route 15 Pavement Reconstruction, Escondido, CA

Plans and Specifications are available through registering on our plan site at:

<https://app.buildingconnected.com/projects/61f9a9a5d6b35100ad42bf9a/bid-packages>

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments: Lead Compliance Plan, Traffic Control System, Develop Water Supply, Construction Area Signs, Temporary K-Rail & Crash Cushion Module, Storm Water Pollution Prevention Plan, Rain Event Action Plan, Storm Water Sampling & Analysis, Various Temporary Erosion Control Measures, Clearing and Grubbing, Dust Palliative, Earthwork and Grading, Off Haul and Disposal of Dirt, Roadside Clearing, Landscape Planting & Irrigation & Maintenance, Import Top Soil, Remove Concrete (Miscellaneous), Asphalt Concrete Milling, Temporary Drainage Inlet Protection, New Catch Basin and Storm Drain System, PVC & RCP Pipe, Precast Catch Basin & Manholes, RSP, Hot Mix Asphalt (Type A) and Rubberized (HMA), Aggregate Base & Subbase (CL2, CL4 & CL5), AC Dike, Joint Plain Concrete Pavement, Concrete Approach Slabs & Structures, Minor Concrete Various Items, Signs & Posts, Striping & Marking, Lighting & Signal System, Fiber Optic System, Camera Systems, Modify Signals, Modify Ramps, Census Systems, Tubular Rails and Steel Barrier Railing, Rebar, Joint Seal, Water Line System & Relocation, Concrete Barriers.

Subcontracting Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted. In addition, include a signed Form 4500-3 (DBE Subcontractor Performance Form) with your bid.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360 • Lead Estimator: Ken Epps • Email: bids.social@skanska.com

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: City of San Diego
Contract No. K-22-1797-DBB-3-A
Revised Due Date: March 8, 2022 - 2:00 PM
MBE/WBE/DBE 9% Participation

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE firms for this project.

Pure Water Program (PWP) Morena Conveyance South & Middle and Morena Conveyance Bike Lanes (BL)

Plans and Specifications are available through registering on our plan site at:

<https://app.buildingconnected.com/projects/61817bad845c1a00c335d399/bid-packages>

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments: Hazardous material disposal, bar reinforcing steel, ready mix concrete, signage, waterproofing, welding, aggregates, HMA paving, erosion control, striping, electrical, mechanical systems, traffic control materials, concrete pumping, and trucking, minor concrete, CCTV, Video Recording, ground penetrating radar, potholing, SWPPP, cathodic protection, dewatering, slurry seal, concrete paving, CML pipe, PVC pipe, waterline, sewer line, cold mill asphalt, water truck and street sweeping.

Subcontracting Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted. In addition, include a signed Form 4500-3 (DBE Subcontractor Performance Form) with your bid.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360 • Lead Estimator: Joe Sidor • Email: bids.social@skanska.com

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: California Department of Transportation - Caltrans Contract No. 07-307104
Revised Due Date: March 8th, 2022 2:00 PM
DVBE-Participation

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors, material suppliers, service consultants, and vendors as well as certified DVBE firms related to the scopes of work below for the

CONSTRUCTION ON STATE HIGHWAY IN LOS ANGELES COUNTY IN AND NEAR AGOURA HILLS FROM 0.1 MILE WEST OF LIBERTY CANYON ROAD UNDERCROSSING TO 0.6 MILE EAST OF PALO COMADO OVERCROSSING

Plans and Specifications can be accessed and downloaded online at the Caltrans website at <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=07-307104>

And on BuildingConnected at

<https://app.buildingconnected.com/projects/61f71f15b85bee00cc7bfc83/info>

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments: Aggregates, Bridge Bearing Pads, BMP Materials, Geosynthetic Reinforcement, Miscellaneous Metals, Precast Concrete Girders, Pipe Materials, Ready Mix Concrete, Formliner, Traffic Control Materials, Asphalt Paving, AC Dike, Construction Area Signs, Clearing & Grubbing, Concrete Barrier (Bridge), Concrete Barrier (Roadway), Concrete Ditch, Minor Concrete Flatwork, Erosion Control, Electrical, Fencing & Railing, Guardrail, Landscape & Irrigation, Minor Structures, F&E Precast Girders, Reinforcing Steel, Roadside Signs, Striping, Waterproofing, Concrete Pump, Sweeping, Trucking, and Water Truck.

Subcontracting Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DVBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DVBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted. In addition, include a signed Form 4500-3 (DBE Subcontractor Performance Form) with your bid.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360 • Lead Estimator: Jeanine Soriano • Email: bids.social@skanska.com

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Website: www.desilvagates.com
 ESTIMATOR: **VICTOR LE**
 An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 156 CONSTRUCTION ON STATE HIGHWAY IN SAN BENITO COUNTY IN AND NEAR SAN JUAN BAUTISTA FROM THE ALAMEDA TO 0.2 MILE EAST OF FOURTH STREET/BUSINESS ROUTE 156

Contract No. 05-344904
 Federal Aid Project No. ACNH-P156(024)E.
 Disadvantaged Business Enterprise Goal Assigned is 23%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidder's Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: MARCH 9, 2022 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Bridge Deck Resurfacing, Bridge, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Sign, Crack, Sealing, Electrical, Emulsion supplier, Erosion Control, Fencing, Landscaping & Irrigation, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, PCC Paving, Roadside Signs, Rumble Strip, Soundwall (Masonry), Striping, Structural Backfill, Structural, Excavation SWPPP Prep/ Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control Systems, Underground, Vegetation Control, Well Drilling & Sealing, Trucking, Water Trucks, Street Sweeping, Class 1 Aggregate Sub-Base Material, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Asphalt Treated Permeable Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvc1bwfbasg9/AAbrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



CALIFORNIA SUB-BID REQUEST ADS



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Widening bridges, ramps and roadway
Hwy 205 San Joaquin County near Tracy
Caltrans #10-1C3304**

BID DATE: March 8, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Type III Barricade, Portable Radar Speed Feedback System, Portable Changeable Message Sign, Alternative Temporary Crash Cushion, SWPPP, Storm Water Annual Report, Temporary Fencing, Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Contractor Supplied Biologist, Natural Resource Protection Plan, Bird and Bat Exclusion Devices, Clearing & Grubbing, Structure Excavation, Structure Backfill, Pervious Backfill Material, Lean Concrete Backfill, Imported Borrow, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Piling, Prestressing Cast-In-Place Concrete, Structural Concrete, Drill & Bond Dowel, Precast Prestressed Concrete Box Girder, Joint Seal, Bar Reinforcing Steel, Headed Bar Reinforcement, Public Safety Plan, Prepare Concrete Bridge Deck Surface, Polyester Concrete Overlay, Core Concrete, Bridge Removal, Reinforced Concrete Pipe, Corrugated Steel Pipe Downdrain, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Video Surveying & Inspection Vitrified Clay Sewer Pipe, Vibration Monitoring, Survey Monument, Fencing, Roadside Signs, Midwest Guardrail System, Vegetation Control Mat (Rubber), Guardrail Systems, Sewer Bypass System, Concrete Barrier, Striping & Marking, Maintain Existing Traffic Management System Elements During Construction, Lighting System, Ramp Metering System, Camera Systems, Fiber Optic Cable Systems, Modify Traffic Monitoring Systems, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz and Jason Martin

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**University Airport Runway 17-35
Reconstruction & Widening
University of California, Davis**

REVISED BID DATE: March 9, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Clearing & Grubbing, Imported Fill, Geogrid, Corrective Aggregate Materials, Emulsified Asphalt Prime Coat, Emulsified Asphalt Tack Coat, Pulverize Asphalt, Cement Treat, Sawcutting, Survey, Marking, Marking Removal, Reflective Media, High-Density Polyethylene Pipe, Rip Rap, Type L-807 LED Wind Cone and Foundation, Electrical, Taxiway Edge Reflectors, LED Guidance Signs, LED Runway End Identifier Lights, and Construction Materials

Donat Galicz (510-809-3498 dgalicz@ocjones.com) and Jason Martin (510-809-3432 jmartin@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



Subcontractor/Supplier Bids/Proposals Requested

Owner: California Department of Transportation

Caltrans Contract Number: 12-0J34U4

Revised Proposal Due Date: March 10th, 2022 - 2:00 PM

DBE 24%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors, material suppliers, service consultants, and vendors, as well as certified DBE firms related to the scopes of work below for the

CONSTRUCTION ON STATE HIGHWAY IN ORANGE COUNTY IN IRVINE, SANTA ANA, AND TUSTIN ON ROUTE 5 AT NEWPORT AVENUE UNDERCROSSING AND ON ROUTE 55 FROM 0.4 MILE NORTH OF ROUTE 55/405 SEPARATION TO 0.1 MILE SOUTH OF ROUTE 5/55 SEPARATION

In District 12 On Route 5, 55

12-Ora-5, 55-29.6, R6.4/10.3

Plans & Specs can be accessed and download online at: Caltrans Office of Engineer

<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>

And on Building Connected at

<https://app.buildingconnected.com/projects/61bbbe156f3d3600c752691d/info>

Requested scopes include, but are not limited to, the following and should be based on Contract and its amendments: Aggregates, Bridge Bearing Pads, BMP Materials, Geotextiles, Joint Seal Material, Miscellaneous Metals, PCC Dowel & Tie Bars, Tie Bars, PCC Materials, Precast Concrete Girders, Pipe Materials, RCP Pipe, Ready Mix Concrete, Formliner, Traffic Control Materials, Asphalt Paving, AC Dike, Construction Area Signs, CIDH piles, Clearing & Grubbing, Concrete Barrier - Bridge, Concrete Barrier - Roadway, Cold Plane Asphalt Paving, Concrete Ditch, Minor Concrete Flatwork, Furnish and Place Polyester Concrete, Demolition & Removals, Drill & Bond Dowel, Driven Pile, Erosion Control, Electrical, Fencing & Railing, Guardrail, Grind Existing PCC, Ground Anchors & Structural Concrete, Landscape & Irrigation, Masonry Soundwall, Minor Structures, Overhead Signs, PCC Paving, F&E Precast Girders, Noise & Vibration Monitoring, Pre / Post Construction Survey, Quality Control, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Saw & Seal Concrete, Striping, Treated Wood Waste, Underground, Concrete Pump, Sweeping, Trucking, and Water Truck.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Jeanine Soriano • Email: bids.socal@skanska.com

With SBE you can:

FIND
Subcontractors, Vendors,
and Suppliers

REACH
Diverse Audiences

ADVERTISE
Sub-Bid Request Ad
Public Legal Notices
Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com



CALIFORNIA SUB-BID REQUEST ADS



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Bill Jensen

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
Petaluma Municipal Airport – Based Aircraft Apron Rehabilitation
FAA Project No. 3-06-0186-29-2022
City Project No. C61502110
City of Petaluma
BID DATE: March 17, 2022 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Airfield Safety & Traffic Control, Existing Survey Verification, Construction Staking and Survey Layout, Underground Utility Investigation and Potholing, Contractor Quality Control Program, SWPPP, Sawcut, Adjust Utilities, Lime Treatment, Emulsified Asphalt Slurry Seal, Pavement Markings, Structural Concrete, Minor Concrete, PCC Tie-down Anchors and Chains, and Construction Materials

Bill Jensen (510-809-3488 bjensen@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

Michael Baker

INTERNATIONAL

Michael Baker International is bidding on the following project as Prime Contractor:

Owner: County of Los Angeles Department of Public Works
Request for Proposals
ON-CALL CONSULTANT SERVICES FOR IMPLEMENTATION AND OTHER SUPPORT FOR SAFE, CLEAN WATER PROGRAM
RFP NUMBER: BRC0000302
Proposal due date is March 8, 2022, at 4 pm.

Michael Baker is seeking qualifications from Community Business Enterprises (CBEs) for the following work:

Water Resources, Flood Hazard Mitigation, Environmental Documentation and Permitting, Geotechnical Engineering, Strategic Communications, Stormwater Related Studies, Public Outreach and Community Engagement, Education and Workforce Development, ENVISION, Support with implementation of SCWP's tax-relief programs and validation, updating, modeling, or testing of the tax methodology for the Special Parcel Tax, Information Technology, and other general services such as Hydrologic Data Collection, and Public Meeting Facilitation and Presentation.

Experience providing similar services to the County of Los Angeles for Flood Control Facilities is preferred. This proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged

to respond. The CBE Program includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority- and women-owned business enterprises.

Interested businesses should email a brief overview of County of Los Angeles experience, along with CBE/DBE/MBE/WBE documentation to Amber Wilson at amber.wilson@mbakerintl.com

We are an Equal Opportunity Employer

8 Common Construction Estimating Mistakes

Continued from page 1

Be sure to have any subcontractors whose work may be impacted by the site condition make a visit as well. This allows them to assess the site for themselves and factor in any additional costs that existing site conditions might present into their estimates and bids.

Inaccurate Takeoffs

Your takeoffs lay the groundwork for your estimates. If they're incomplete or incorrect it can really screw up your estimates. Accurate takeoffs help you determine the exact quantities needed for all your materials and supplies. They are also required to determine your labor and equipment needs. If you miss items during take-off or don't get accurate measurements, you'll either overestimate the project and not win the bid or you'll underestimate and risk winning a project that won't be profitable.

Takeoff software is a great option to ensure that you get accurate measurements for your estimates. It's also a huge time saver over doing takeoffs manually. These tools are only as good as the user, so it's important that estimators get the proper training and are comfortable using the software.

Labor Costs

Labor costs are probably the hardest item to nail down accurately when it comes to your estimate. In that survey from QuickBooks and TSheets, construction business owners say "labor costs are the hardest to estimate and are ranked as the most expensive project cost." There are several variables in play when it comes to estimating labor costs including the number of available

workers for the project, their experience level, rate of pay, and productivity.

A good, experienced worker may make a higher salary but are more productive and can get more done in less time than a worker with less experience who makes a lower salary. Focus on determining how many man-hours it takes to perform a task to use as a guide when estimating labor costs.

Don't forget to determine whether prevailing wages are required on the project, which may or may not be different from what you typically pay each worker. Always keep records of job costs, especially labor costs, as you can use this historical data for more accurate estimates on future projects.

Materials & Supplies Costs

Building materials and supplies are another big cost for construction projects and rank high in being hard to accurately estimate. Prices for materials can fluctuate dramatically from the time you start an estimate to the time that construction commences. Demand for materials is high and uncertainty over tariffs and their impact on prices are making it even harder to get estimates right.

Establishing relationships with your building product manufacturers and suppliers has its advantages. Not only can they help you lock in accurate prices while you put together your estimates, but they can also steer you to alternative materials that might be a better fit for your project.

Locking in prices for your materials is crucial but don't forget to make sure that you provide

quantities to your suppliers. This allows them to ensure they can fulfill your order and deliver on time. Costly delays caused by workers not having the materials they need is embarrassing and will hurt your bottom line.

Failing to Assess Risks & Creating Contingencies

Every construction project comes with risks. Completing a risk assessment should be part of your estimating process. For one, it helps in your bid/no-bid decision-making. A good estimator can identify a project that is too risky and pass on submitting a bid. It also helps to determine how much to estimate for contingencies.

Failing to assess risks and build in contingencies to your estimate will be detrimental when things go wrong. The bigger the risk, the more time you should spend on determining ways to mitigate them and how that could impact your costs. You likely won't be able to recoup the losses that occur should an unforeseen issue crop up once construction is underway.

Making Uneducated Guesses

Don't gamble on your bids by making uninformed or uneducated guesses in your estimating. Tracking job costs on every project is a great way to ensure your estimates, and ultimately your bids, are as accurate as possible.

Job costs for labor, materials, and equipment should be based on the most current data available. Make sure to factor in overhead costs and soft costs such as those for permitting and inspections that can often be forgotten or neglected. You also want to make sure that you have the workforce and equipment available for the proj-

ect. Having to unexpectedly subcontract additional work or rent extra equipment can quickly eat up your profits or wipe them out completely.

Not Reviewing Your Work

Everyone makes mistakes. Estimators are no exception. Small estimating errors or omissions might not make much of an impact but big ones like omitting scope items, inaccurate measurement, or using the wrong units of measure can spell trouble. Take the time to carefully review your work or have another person on your estimating team review your estimates. Double-check your measurements are accurate, and your math is correct for all your costs.

Give yourself adequate time to put your estimates and bid together. Rushing through your work just to meet a bid deadline will only result in mistakes that will cost you in the end, so take the time to get it right the first time. Profitability on a project is almost always determined by your estimates. If you underestimate your bid, there's usually no amount of cost-cutting measures that will be able to make up for the shortfall.

Not Reviewing Subcontractor Estimates

If you're a general contractor, chances are you are going to have to subcontract out some of the work to trade contractors. Be sure to review their bid estimates and proposals thoroughly. Make sure they understand exactly what aspects of the projects you are wanting them to bid on and complete. This will avoid duplication of work in their estimates that are being covered by you or another subcontractor.

SOURCE: www.constructconnect.com/blog/8-common-construction-estimating-mistakes

High-Speed Rail Funded Grade Separation Opens to Traffic



Esteban Casia working on Tulare Street

[Article originally appeared in <https://hsr.ca.gov>]

The California High-Speed Rail Authority (Authority) announced today it has completed another structure on the nation's first high-speed rail system. The South Avenue Grade Separation in Fresno County is now open to traffic, adding to the continued progress along the 65-mile segment known as Construction Package (CP) 2-3 in Fresno, Kings and Tulare counties.

The South Avenue Grade Separation, located between Cedar and Maple Avenues, allows traffic to travel over the existing BNSF Railway and future high-speed rail lines. It is one of 36 grade separations being built in CP 2-3 to improve safety along the high-speed rail alignment, and the Authority anticipates it will complete several additional structures throughout this summer and fall.

Grade separations provide major safety improvements, especially in rural areas that include Fresno County, by realigning roadways over or under a railway to eliminate potential safety hazards at intersections. In addition to improving safety, grade separations reduce noise from train horns and decrease traffic congestion.

"The completion of the South Avenue Grade Separation is another example of significant progress for California's high-speed rail project and a testament to our efforts to deliver a safe and sustainable transportation project for the next generation," said Garth Fernandez, Central Valley Regional Director. "With more than a dozen completed structures across all 119 miles of construction, we continue to make daily progress in building high-speed rail."

The South Avenue Grade Separation will ensure enhanced east-to-west mobility and safety for the travelling public while reducing the harmful greenhouse gas emissions from idling cars that would typically wait at the railroad tracks.

The South Avenue Grade Separation spans nearly 390 feet and is 40 feet wide. To complete this structure, design-build contractor Dragados Flatiron Joint Venture (DFJV) manufactured 12 pre-cast girders to form the bridge deck. DFJV's pre-cast girder facility in Hanford is the largest job-specific pre-cast facility in California and is responsible for manufacturing more than 1,300 different types of girders, pile foundations and deck panels for various structures along the 65-mile segment.

Since the start of construction, the project has created more than 7,300 labor jobs. There are currently 35 active construction sites in the Central Valley with 119 miles under construction. Nearly 300 miles of the 500-mile Phase 1 System from San Francisco to Los Angeles/Anaheim have been environmentally cleared, which allows the Authority to position itself to advance construction in Northern and Southern California with additional federal funding opportunities and local partnerships.

For more on progress of the nation's first high-speed rail system visit: www.buildhsr.com.

The following link contains recent video, animations, photography, press center resources and latest renderings:

<https://hsra.box.com/s/vyv9hckw11d-k603ju15u07fdfir2q8>

These files are all available for free use, courtesy of the California High-Speed Rail Authority.

SOURCE: <https://hsr.ca.gov/2022/02/28/news-release-high-speed-rail-funded-grade-separation-opens-to-traffic/>

Irish-American Heritage Month

2020 Census Population Totals of Irish-Sounding Places in the United States

Dublin, CA	72,589
Dublin, OH	49,328
Limerick, PA	20,458
Dublin, GA	16,074
Belfast, ME	6,938
Emerald Isle, NC	3,847
Derry, PA	2,639
Shamrock, TX	1,789
Shannon, MS	1,496
Luck, WI	1,093
Shannon, IL	801
Patrick, SC	266
Lucky, LA	251
Emerald Beach, MO	212
Galway, NY	165
Kilkenny, MN	148
Donegal, PA	102
Shannon City, IA	73
Shamrock, OK	65

Note: Population totals as of April 1, 2020.

United States
Census
Bureau

U.S. Department of Commerce
U.S. CENSUS BUREAU
[census.gov](https://www.census.gov)

Source: 2020 Census Public Law 94-171 Redistricting Data

Irish-American Heritage Month and St. Patrick's Day: March 2022

[Article originally appeared in www.census.gov]

Congress designated March as Irish-American Heritage Month in 1991 and the president issues a proclamation commemorating the occasion each year.

Originally a religious holiday to honor St. Patrick, who introduced Christianity to Ireland in the 5th century, St. Patrick's Day has evolved into a celebration of all things Irish. The world's first St. Patrick's Day parade occurred on March 17, 1762, in New York City, featuring Irish soldiers who served in the English military. This parade became an annual event, with President Truman attending in 1948.

The following facts are made possible by the invaluable responses to U.S. Census Bureau surveys. We appreciate the public's cooperation as we continuously measure America's people, places and economy.

Did You Know?

30.4 million or 9.2%

The number/percentage of U.S. residents who claimed Irish ancestry in 2019.

Source: 2019 American Community Survey 1-Year Estimates

111,886

The number of foreign-born U.S. residents who reported Ireland as their birthplace in 2019.

Source: 2019 American Community Survey 1-Year Estimates

Irish-American Heritage Month

438,350

The number of people living in Cook County, Ill., who claimed Irish ancestry in 2019, the largest of any county in the nation.

Source: 2019 American Community Survey 1-Year Estimates

Editor's note: The preceding data were collected from a variety of sources and may be subject to sampling variability and other sources of error. Facts for Features are customarily released about two months before an observance in order to accommodate magazine production timelines. Questions or comments should be directed to the Census Bureau's Public Information Office: telephone: 301-763-3030; or e-mail: pio@census.gov.

Profile America's Facts for Features provides statistics related to observances and holidays not covered by Stats for Stories. For observances not listed below, visit our Stats for Stories web page.

Profile America's Stats for Stories provides links to timely story ideas highlighting the Census Bureau's newsworthy statistics that relate to current events, observances, holidays, and anniversaries. The story ideas are intended to assist the media in story mining and producing content for their respective audiences.

SOURCE: https://www.census.gov/newsroom/facts-for-features/2022/irish-american-heritage.html?utm_medium=email&utm_source=govdelivery



PUBLIC LEGAL NOTICE ADVERTISEMENTS



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

INVITATION FOR QUOTATIONS Sourcing Event ID No.: 000002282

Contract No.: 1000013708

(PW MLBE VL CR NO. 10)

PW VARIOUS LOCATIONS CURB RAMPS

NO. 10

(MICRO-LBE SET-ASIDE)

Quotations shall be submitted online via ShareFile until 2:30:00 p.m. on March 30, 2022.

Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Quotes and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Scope of Work: located at various intersections in San Francisco, California and consists of curb ramp construction, sewer and drainage work, traffic routing, and all related work.

The time allowed for completion is 180 consecutive calendar days. The estimated construction cost is approximately \$510,000. Quotes in excess of

\$706,000 may not be awarded through this informal bidding process. For more information, contact the Project Manager Marcia Camacho by phone: (628) 271-2405 or email: Marcia.Camacho@sfdpw.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Admin-

istrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder. A quote may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Only San Francisco Contract Monitoring Division (CMD) certified Micro-LBE contractors are eligible to bid on this Set-Aside Contract in accordance with Administrative Code Chapter 14B. Bid discounts, LBE Subcontracting Participation Requirement, and Good Faith Efforts are not applicable to this contract. Other CMD requirements shall apply. Certified Micro-LBE prime bidders must perform at least 25% of the contract work. For details, contact Ivan Oldenkamp (PLCHLDR) by phone at (415) 867-4604 or by email at Ivan.Oldenkamp@sfgov.org.

This project will not have a pre-bid conference.

For information on the City's Contractor Development Program, call (415) 986-3999 or email cdp@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to in-

clude performance and payment bonds for 100% of the contract award.

Class "A" license is required to bid.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance

Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Invitation for Quotations, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all quotations and waive any minor irregularities.

3/3/22

CNS-3560145#

SMALL BUSINESS EXCHANGE

UCI Health

REQUEST FOR QUALIFICATIONS FOR:

Transition and Activation Planning Services in support of UCI Health Irvine Campus

Under the guidelines of CA Public Contract Code 10510.4 – 10510.9, UCI Health is seeking the best qualified firm to provide **transition and activation planning services** in support of the UCI Health Irvine Campus Project and Center for Advanced Care at the campus in Irvine, CA.

The UCI Health Irvine Campus Project consists of a new medical campus being built on the UCI academic campus in Irvine, CA. It includes the development of a 144-bed hospital and emergency department occupying approximately 350,000 GSF and an ambulatory care center ("ACC"), approximately 225,000 GSF. The ACC will also contain outpatient rooms, advanced imaging services and a comprehensive cancer center.

The ACC is scheduled to open in late 2023 and the hospital in late 2025.

Within the new medical campus, there will also be a Center for Advanced Care medical office building, which is approximately 170,000 GSF in size. This building will provide pediatric and adult primary care and specialty care outpatient services and is scheduled for completion in Spring 2023.

The selected consultant would provide transition and activation planning services including, but not limited to, the following:

- Transition and activation milestone schedule
- Consultation and support of the Transitional and Activation Planning Committee
- Regular communication to broad stakeholders group
- Fit-up and logistics plan
- Staff training in workflow and change management

- Lead dress rehearsal events
- Day 1 Activation Plan

Services will be authorized on an "as-needed" basis and are contingent upon project approvals, funding and the quality of services delivered by the design professional.

Estimated Contract Duration: 6 months or greater

Estimated Contract Value: \$750,000 or greater

RFQ DOCUMENTS AVAILABLE Thursday, 2/24/2022. TO OBTAIN RFQ PACKET (REQUIRED FORMS)

Email Kim Kerwin, Project Governance Manager, khau@uci.edu for an electronic copy of the RFQ.

RFQ SUBMITTAL REQUIREMENTS

Address (1) original, (4) copies & a USB of the qualification submittal to **Kim Kerwin, UCI Health Planning Administration, 101 The City Drive South, Bldg. 27, Rte. 131; Orange, CA 92868.**

Submittal Deadline: At or before **2:00 pm, Friday, March 18, 2022.** Hard copy submittals only. Email or facsimile submittals are not permitted.

OTHER REQUIREMENTS

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

For other opportunities, please visit <http://www.ucirvinehealth.org/planning-administration>

Mayor London Breed and Board President Shamann Walton Announce Next Steps for Dream Keeper Initiative

Continued from page 3

on not only making sure that this funding is sustainable, but also that our policies and processes are reformed to prevent these disparities from impacting future generations of Black people in San Francisco. We still have a long road ahead, but having seen the incredible success over the past year, I am excited about the impact this initiative will have for decades to come."

"During an historical period where we have the first Black man to serve as the President of the Board of Supervisors here in San Francisco, and working with the first Black woman to serve as Mayor of San Francisco, the Dream Keeper Initiative was created at the right time to address the disparities and inequities that exist for the Black community in this city. It has been great seeing community partners and city leaders working together to provide Black folks in San Francisco with opportunities in several areas that will improve the lives of our people, and help us achieve positive outcomes

as we focus on decreasing the wealth gap and providing economic viability and stability," said President of the Board of Supervisors Shamann Walton. "It is an honor to discuss the Dream Keeper Initiative in our own backyard with Dr. Cornell West, as he is a catalyst for creating opportunities for Black leaders like Mayor Breed and me, and in return we can fight for righting the wrongs of the past. We have much work to do, but the Dream Keeper Initiative is providing hope and achieving successful outcomes."

In the first few months following the initial announcement in February 2021, the city worked with the community to identify key focus areas to direct \$60 million annually, both via direct funding to community organizations and by expanding capacity of City programs and initiatives that serve the Black and African American communities. These include:

- Economic Empowerment and Mobility
- Health, Healing and Wellness

- Education and Enrichment
- Arts and Culture
- Narrative Shift
- Community Innovations and Mini-grants
- Technical Assistance and Capacity Building

Additionally, the Initiative worked with community-based organizations and non-profits to launch innovative mini-grant programs to support individuals or smaller organizations to implement community-generated ideas and create the Brighter Futures program, which supports culturally relevant economic, academic, housing, and health services for Black people and their families across generations. DKI also worked with the Office of Contract Administration to pilot a new grant-making process that increases participation from the community.

The San Francisco Human Rights Commission is the core City department for DKI, with a new

team of seven staff specifically dedicated to the Initiative. Other City departments involved include the Office of Economic and Workforce Development, the Mayor's Office of Housing and Community Development, the Department of Public Health, the Department of Children, Youth and their Families, the Office of Early Care and Education, the Department of Human Resources, the San Francisco Fire Department, and the San Francisco Arts Commission.

"Over the last couple of years, there have been marches, protests, and demands to invest and support Black humanity and community," said Dr. Sheryl Davis, Executive Director of the San Francisco Human Rights Commission.

Visit the link below for the full article:

<https://sfmayor.org/article/mayor-london-breed-and-board-president-shamann-walton-announce-next-steps-dream-keeper>



FICTITIOUS BUSINESS NAME STATEMENT

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396371

Fictitious Business Name(s):
Andina
Address
46 Ramona Avenue
San Francisco, CA 94103
Full Name of Registrant #1
Maria Victoria Lozano Cardenas
Address of Registrant #1
46 Ramona Avenue
San Francisco, CA 94103

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Maria Victoria Lozano Cardenas**

This statement was filed with the County Clerk of San Francisco County on **02-22-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-22-2022

02/24/22 + 03/03/22 + 03/10/22 + 03/17/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396383

Fictitious Business Name(s):
Bottle Club Pub
Address
555 Geary Street
San Francisco, CA 94102
Full Name of Registrant #1
Electrocelt Promotions Inc.
Address of Registrant #1
244 Kearny Street, Fl. 7
San Francisco, CA 94108

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-02-2022**

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on **02-23-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
02-23-2022

02/24/22 + 03/03/22 + 03/10/22 + 03/17/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396277

Fictitious Business Name(s):
Cecilia Lin Tutoring
Address
426 Sweeny Street
San Francisco, CA 94134
Full Name of Registrant #1
Cecilia Lin
Address of Registrant #1
426 Sweeny Street
San Francisco, CA 94134

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-09-2022**

Signed: **Cecilia Lin**

This statement was filed with the County Clerk of San Francisco County on **02-09-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
02-09-2022

02/17/22 + 02/24/22 + 03/03/22 + 03/10/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396140

Fictitious Business Name(s):
Eppraisal
Address
2400 Divisadero Street
San Francisco, CA 94115
Full Name of Registrant #1
the Hullabaloo (CA)
Address of Registrant #1
2400 Divisadero Street
San Francisco, CA 94115

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Deirdre Scott**

This statement was filed with the County Clerk of San Francisco County on **01-28-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
01-28-2022

02/17/22 + 02/24/22 + 03/03/22 + 03/10/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396298

Fictitious Business Name(s):
Essa Eyewear
Address
745 Portola Drive, San Francisco, CA 94127
Full Name of Registrant #1
Lilo LLC (CA)
Address of Registrant #1
745 Portola Drive, San Francisco, CA 94127

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-11-2022**

Signed: **Lisa Li**

This statement was filed with the County Clerk of San Francisco County on **02-11-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
02-11-2022

02/17/22 + 02/24/22 + 03/03/22 + 03/10/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396427

Fictitious Business Name(s):
Hamburger Haven Ltd. Liability Co.
Address
800 Clement Street, San Francisco, CA 94118
Full Name of Registrant #1
Hamburger Haven Ltd. Liability Co. (CA)
Address of Registrant #1
800 Clement Street, San Francisco, CA 94118

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Roozbeh Falahati**

This statement was filed with the County Clerk of San Francisco County on **02-28-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
02-28-2022

03/03/22 + 03/10/22 + 03/17/22 + 03/24/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396379

Fictitious Business Name(s):
1.) It's Amore Design & Letterpress
2.) A Way Home Collective
Address
344 Willard North, San Francisco, CA 94118
Full Name of Registrant #1
Karen Leung
Address of Registrant #1
344 Willard North, San Francisco, CA 94118

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2016**

Signed: **Karen Leung**

This statement was filed with the County Clerk of San Francisco County on **02-22-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-22-2022

03/03/22 + 03/10/22 + 03/17/22 + 03/24/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396162

Fictitious Business Name(s):
Little Bananas Daycare
Address
2511 45th Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Genesis Ng Du
Address of Registrant #1
2511 45th Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Eric Ng Du
Address of Registrant #1
2511 45th Avenue, San Francisco, CA 94116

This business is conducted by **A Married Couple**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-31-2018**

Signed: **Genesis Ng Du**

This statement was filed with the County Clerk of San Francisco County on **01-21-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
02-01-2022

02/10/22 + 02/17/22 + 02/24/22 + 03/03/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396294

Fictitious Business Name(s):
RHOME Vintage Jewelry
Address
680 Mission Street, Apt. 37D
San Francisco, CA 94105
Full Name of Registrant #1
Danielle Dixon
Address of Registrant #1
680 Mission Street, Apt. 37D
San Francisco, CA 94105

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2022**

Signed: **Danielle Dixon**

This statement was filed with the County Clerk of San Francisco County on **02-10-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
02-10-2022

02/17/22 + 02/24/22 + 03/03/22 + 03/10/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396273

Fictitious Business Name(s):
1. ServiceMaster Recovery Management
2. ServiceMaster Restoration Services
3. Nexgen Services
Address
5451 Industrial Way, Benicia, CA 94510
Full Name of Registrant #1
Sharjo, Inc., a California corporation
Address of Registrant #1
5451 Industrial Way, Benicia, CA 94510

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-28-2013**

Signed: **Charles Hoage**

This statement was filed with the County Clerk of San Francisco County on **02-08-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
02-08-2022

02/24/22 + 03/03/22 + 03/10/22 + 03/17/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396348

Fictitious Business Name(s):
Small Architect
Address
77 Van Ness Avenue Suite 101 #1165
San Francisco, CA 94102
Full Name of Registrant #1
Jonathan Bradley Architect Inc. (CA)
Address of Registrant #1
602 De Haro Street, Ssan Francisco, CA 94107

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-17-2022**

Signed: **Jonathan Bradley**

This statement was filed with the County Clerk of San Francisco County on **02-17-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-17-2022

02/24/22 + 03/03/22 + 03/10/22 + 03/17/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396414

Fictitious Business Name(s):
Smart Science Press
Address
2461 Washington Street, San Francisco, CA 94115
Full Name of Registrant #1
Katherine J. Balistreri
Address of Registrant #1
2461 Washington Street, San Francisco, CA 94115

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-25-2022**

Signed: **Katherine J. Balistreri**

This statement was filed with the County Clerk of San Francisco County on **02-25-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
02-25-2022

03/03/22 + 03/10/22 + 03/17/22 + 03/24/22

FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396348

Fictitious Business Name(s):
Studio H2 Landscape Architecture
Address
**215 7th Avenue Apt 2
San Francisco, CA 94118**
Full Name of Registrant #1
Hsiaochien Chuang
Address of Registrant #1
**215 7th Avenue Apt 2
San Francisco, CA 94118**
This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-21-2022**
Signed: **Hsiaochien Chuang**

This statement was filed with the County Clerk of San Francisco County on **02-15-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon
Deputy County Clerk
02-15-2022**
02/24/22 + 03/03/22 + 03/10/22 + 03/17/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396413

Fictitious Business Name(s):
Sit and Spin
Address
4023 18th Street, San Francisco, CA 94114
Full Name of Registrant #1
Kristy Phan
Address of Registrant #1
4023 18th Street, San Francisco, CA 94114
This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-25-2022**
Signed: **Kristy Phan**

This statement was filed with the County Clerk of San Francisco County on **02-25-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo
Deputy County Clerk
02-25-2022**
03/03/22 + 03/10/22 + 03/17/22 + 03/24/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396182

Fictitious Business Name(s):
Evolving with Maryam
Address
**1517 Pershing Dr., Apt #D
San Francisco, CA 94129**
Full Name of Registrant #1
Maryam Abolfathi
Address of Registrant #1
**1517 Pershing Dr., Apt #D
San Francisco, CA 94129**
This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-27-2022**
Signed: **Maryam Abolfathi**

This statement was filed with the County Clerk of San Francisco County on **02-02-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza
Deputy County Clerk
02-02-2022**
02/03/22 + 02/10/22 + 02/17/22 + 02/24/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396440

Fictitious Business Name(s):
**1.) Ocean Light Press
2.) Abby Caplin, MD, MA**
Address
**38 Wawona Street
San Francisco, CA 94127**
Full Name of Registrant #1
Abigail Caplin
Address of Registrant #1
**38 Wawona Street
San Francisco, CA 94127**
This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2022**
Signed: **Abigail Caplin**

This statement was filed with the County Clerk of San Francisco County on **03-01-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo
Deputy County Clerk
03-01-2022**
03/03/22 + 03/10/22 + 03/17/22 + 03/24/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396444

Fictitious Business Name(s):
Divine Properties Group
Address
**915 Highland Pointe, Suite #250
Roseville, CA 95678**
Full Name of Registrant #1
Divine Properties Group (CA)
Address of Registrant #1
**915 Highland Pointe, Suite #250
Roseville, CA 95678**
This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-01-2022**
Signed: **Brendan Perry**

This statement was filed with the County Clerk of San Francisco County on **03-01-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo
Deputy County Clerk
03-01-2022**
03/03/22 + 03/10/22 + 03/17/22 + 03/24/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396015

Fictitious Business Name(s):
Sybarite Luxury Realty
Address
**891 Beach Street
San Francisco, CA 94109**
Full Name of Registrant #1
Sybarite Investments (CA)
Address of Registrant #1
**3445 Ralston Avenue
Hillsborough, CA 94010**
This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-14-2022**
Signed: **Phil Chen**

This statement was filed with the County Clerk of San Francisco County on **01-14-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza
Deputy County Clerk
01-14-2022**
02/03/22 + 02/10/22 + 02/17/22 + 02/24/22

CALIFORNIA SUB-BID REQUEST ADS



Is requesting quotes from certified and qualified **Small Business, Small Disadvantaged Business, Women-Owned Small Business, Veteran-Owned Small Business, Service-Disabled Veteran-Owned Small Business** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS
Aggregate and Rock Delivery, Asphalt Paving, Erosion Control, Import/Export Trucking, Quality Control Testing, Site Security, Street Sweeping, Temporary Fencing, Traffic Control

SUPPLIERS
Aggregate, Cranes, Equipment Rental, Portable Restrooms, Office Trailers, Rip Rap, Tree Purchases

Lower American River (LAR) Contract 2: Sites 2-2 and 2-3 / P2 #456852, Sacramento County, CA
Solicitation No. W9123822B0006
BID DATE: March 17, 2022 at 9:00 a.m.
All Quotes Due Prior
Sukut Construction, LLC
4010 W. Chandler Avenue, Santa Ana, CA 92704
Contact: Matt Williams
Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Small Business	15%
Small Disadvantaged Business	5%
Women-Owned Small Business	5%
HUBZone Small Business	3%
Veteran-Owned Small Business	3%
Service-Disabled Veteran-Owned Small Business	3%

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Matt Williams at Sukut Construction for assistance in responding to this solicitation. Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer

DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?

SBE increases the value of a single ad ... by 3!

We will make it worth your while using our value-added services!

3 ADS FOR ONE PRICE

- 1 paid in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website (running until bid date).

(Proof of Publication will be included for all)

Email ad copy to **Nabil Vo** at **nvo@sbeinc.com**

SBE IS CERTIFIED BY:
- California DGS - California UCP - San Francisco SLDBE - New Orleans RTA (Louisiana UCP)

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)
Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17)



© 2020, Small Business Exchange, Inc. All rights reserved. The Small Business Exchange is a registered trademark of the Small Business Exchange, Inc.

1160 Battery Street East
Suite #100
San Francisco, CA 94111
Phone: 800-800-8534 • Fax: 415-778-6255
www.sbeinc.com



SUCCESS STORIES

Saul Chavez, El Gran Taco Loco

[Article originally appeared in <https://cameonetwork.org>]

“I felt like I had lost everything. When something like this happens, it’s hard to stay positive.” That’s how Mexican immigrant Saul Chavez, co-owner of El Gran Taco Loco with his spouse Angelica Quezada, describes his emotions following the destruction of his commercial space in the Mission and 29th streets fire in June 2016. Chavez’ popular Mexican food eatery was located on the first floor of the Graywood Hotel, which suffered severe damage in the conflagration.

Saul felt very sad over his loss. The space was a mess from water damage. His electrical items — large and small — were all destroyed. It was also a loss for the community. El Gran Taco Loco had served up to 350 customers a day, regulars enjoying a menu that ran the gamut from tacos and tortas to steak fries and carne asada.

Saul’s depression increased when the owner of the commercial space decided to break the lease due to a clause that allowed either party to do so in situations where the property would not be functional for a specified period of time. That meant El Gran Taco Loco would

lose its home of 12 years, with the landlord taking the opportunity to remodel and later ask for the much-higher rents the neighborhood’s Mission Street commercial corridor can now demand.

Once the initial depression over his loss had passed, it was time for Saul to take action. He was determined to somehow reopen his business and once again provide for his family. When he heard of a space available in the Excelsior — a space twice the size of his former location and for about the same rent — Saul seized the opportunity. He knew that such commercial rentals go fast in San Francisco.

“You have to jump on it quickly or it’s gone before you know it,” explains Saul of the urgency. That urgency translated to Saul applying for and receiving the \$10K maximum available from the San Francisco Small-Business Recovery Fund. In July of that year, the City had granted MEDA the right to be the sole overseer of this fund. There was \$50K total disbursed to five small businesses involved in the June 18 fire in Bernal Heights.

Saul then tried to obtain an SBA loan. After filling out the needed paperwork, he was advised that such loans were more geared to

owners of commercial properties, not renters. Needing more capital for supplies and to remodel his new space, Saul toyed with the idea of borrowing money from family, but he decided against such a problematic plan and instead came back to MEDA for help.

“The case of El Gran Taco Loco exemplifies why MEDA started Fondo Adelante. Saul and Angelica had suffered a tragedy, and these hardworking entrepreneurs had been denied a loan. They deserved the opportunity to get back on their feet,” states MEDA Business Lending Manager Diana Matei-Golopenta.

Fondo Adelante was launched in 2015 to provide access to capital for community-based businesses that may not be able to garner a loan at conventional financial institutions. Loans of \$5K to \$100K are available to small businesses throughout the nine-county Bay Area.

Saul was offered a \$70K Fondo Adelante loan — at lower interest rates than he could get from traditional financial institutions. Now with the money to get his business going once again, Saul was able to hire more employees and opened November 1, 2016, in his Excelsior location at Mission Street and Brazil Avenue. This showcases how Fondo Adelante is building commu-



nity capital.

“I am so grateful to MEDA’s Fondo Adelante. I can now talk about the experience of the fire like it was a life lesson. I am positive about my family’s future once again,” sums up Saul.

SOURCE: www.cameonetwork.org/news/saul-chavez-el-gran-taco-loco/

Keba Konte, Red Bay Coffee

[Article originally appeared in <https://cameonetwork.org>]

Keba Konte has demonstrated his commitment to creating good jobs for people in Oakland, California. In fact, over the years he’s created over fifty jobs through three enterprises. But, when he went to his bank to secure funding to open a new wholesale coffee roastery and cafe, he was turned down.

He raised almost \$90,000 for the venture on Kickstarter, which helped to eliminate the initial financial burden that comes with brick and mortar businesses. But, to get the roasting equipment he needed and to build out the space he’d secured, he needed to raise more. Undaunted, he turned to the CDFI industry to make his vision a reality.

Small business owners like Keba often find themselves falling into a “gap” in funding. They’re successful, yet can’t secure bank loan large enough to grow their business, and the amount of funding available from most micro-lenders is simply not enough.

Keba has worked with Oakland-based CDFI ICA Fund Good Jobs since 2011, and he turned to them for capital. The team at ICA Fund Good Jobs believed in Keba’s vision and structured a capital stack to meet his needs, partnering with San Francisco-based CDFI Pacific Community Ventures, to get Keba the amount he needed.

Entrepreneurs like Keba create stronger jobs and stronger communities. “We hire folks who have high barriers to employment whether that’s formerly incarcerated, people of color, or folks with disabilities. And that just comes to us naturally, but what comes to us naturally is different from most other coffee companies,” Keba says.



Keba Konte

Red Bay Coffee’s business model comes at a crucial time in Oakland’s history when working-class people — and people of color, in particular — are getting priced out of their neighborhoods. Keba hopes that building a successful business and paying livable wages, he can allow them to stay.

Neither CDFI had done a joint small business loan before, but they both saw tremendous opportunity in working together. Both Pacific Community Ventures and ICA Fund Good Jobs are hoping this is the first of many joint efforts together, allowing them to serve more business owners across the Bay Area, and to create many more good jobs working people.

Recently, SFGate wrote a piece on Oakland’s up-and-coming coffee scene, praising Red Bay’s high-quality coffee and their chill atmosphere which “draws patrons for cupping and educational events, plus an eclectic calendar filled with live performances, video release parties, a pop-up brunch series and more.”

SOURCE: <https://cameonetwork.org/news/keba-konte-red-bay-coffee/>

Sandra Ann Harris, ECOlunchbox



Sandra Ann Harris

[Article originally appeared in <https://cameonetwork.org>]

Sandra Ann Harris developed a back-to-basics lunchware product line hewn from traditional reusable materials, stainless steel, and cotton. ECOlunchbox is completely free of waste and saves families hundreds of dollars.

ECOlunchbox sells wholesale directly to national chain retailers, such as Whole Foods and The Container Store; through established natural product distributors such as Down to Earth Distributors, Frontier Natural Products, Lotus Light Distributors and Honest Green Distributors; and direct to independently-owned natural groceries, co-ops, boutiques. They also sell directly to end-users through their online store.

Struggling to meet demand

ECOlunchbox had a well-established multi-tiered distribution network but the demand

for its green consumer products was stronger than the small company could support due to undercapitalization. ECOlunchbox was frequently going out of stock on all its products due to high demand and lack of resources to adequately buy stock. Additionally, the bootstrapped company was seriously understaffed. Founder and President Sandra Ann Harris needed to focus on putting the financials together to obtain equity. So she went to the Marin SBDC for help.

The SBDC helped Sandra address several areas of improvement:

- **Planning:** Sandra worked with Ashwin Gulatiduring to research and write an executive summary that demonstrated the strength of the lunchware category and explained the market forces driving ECOlunchbox’s strong growth.
- **Financial:** They evaluated Sandra’s options in detail, including bank loans, equity investment, and convertible notes. Ashwin helped her fine-tune business loan packages and investment pitches for presentation.
- **Sales Focus:** ECOlunchbox analyzed its existing multi-tiered distribution and added new channels to its sales development plan for 2012.

Visit the link below for the full article:

<https://cameonetwork.org/success-story/sandra-ann-harris-ecolunchbox/>